

SOURCING SERVICES



Linkage programme

Networking

Database

Case studies



SOURCING SECTION

Milestones



- 1999** Sourcing Section established
- 2001** Pilot round of Supplier Linkage Programme
- 2003** Second round of Supplier Linkage Programme
- 2005** Third round of Supplier Linkage Programme
- 2006** Database of automotive suppliers
Database of aerospace suppliers
- 2007** New Database of the Czech Manufacturing is launched in
October
- 2009** Database of 9 sectors launched on web page frequently
updated by companies

Supplier linkage programme



Anchor existing investors in the Czech Republic

Attract new investment

Offer complex set of services

Increase % local sourcing by key MNCs

Develop high value added supply chains in key sectors

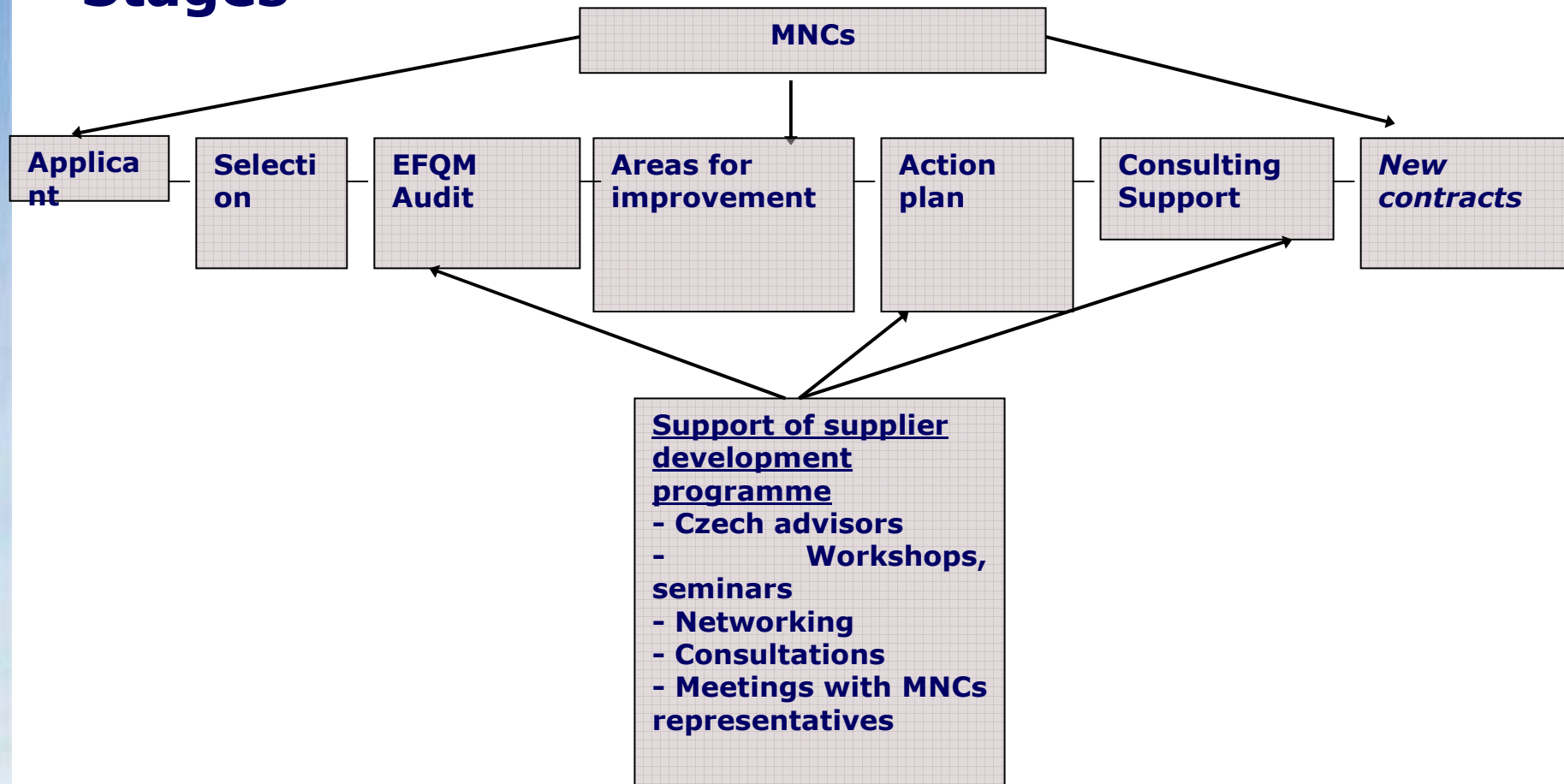
Improve competitiveness of suppliers

Improve competitiveness of the Czech Republic

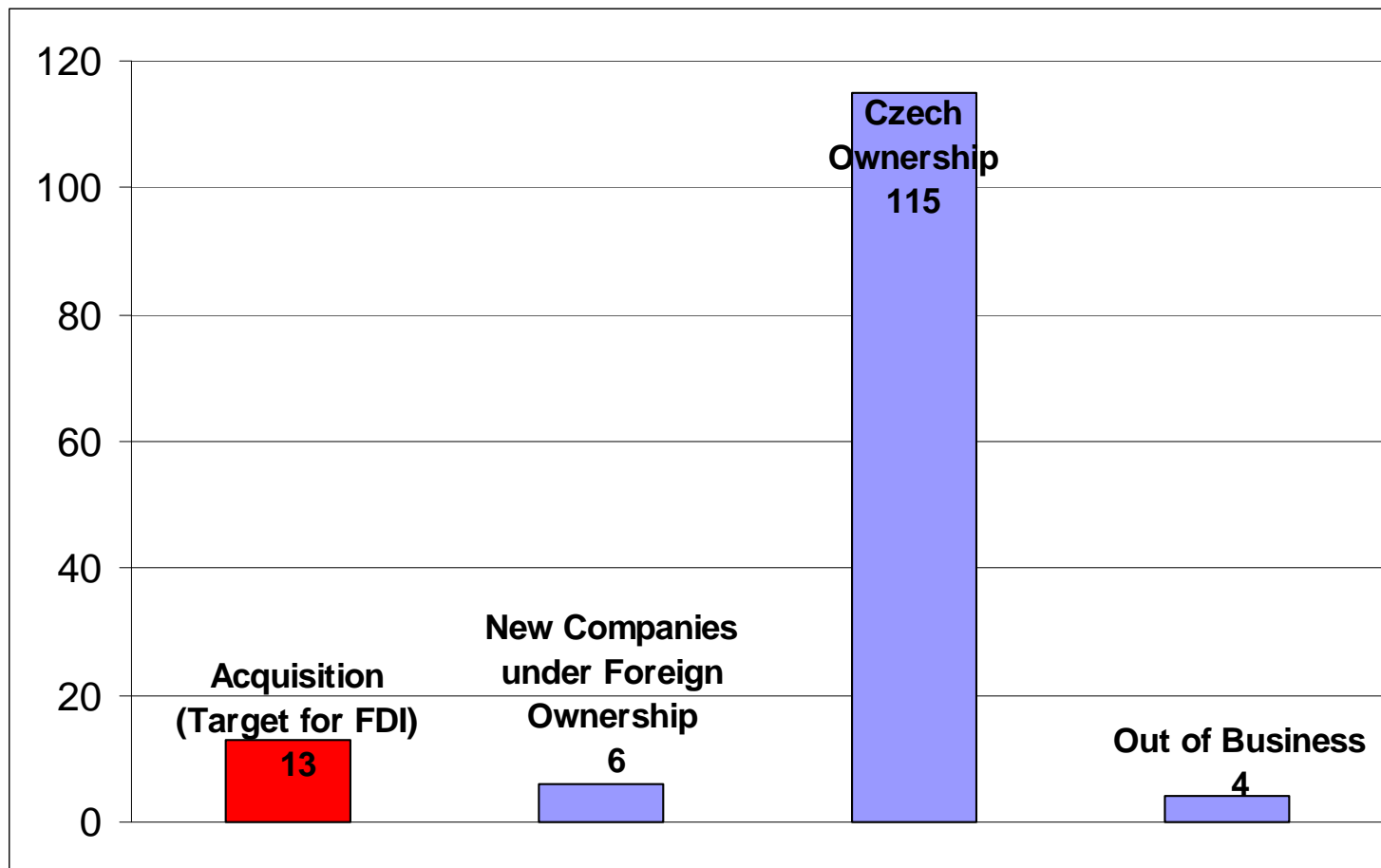
Supplier linkage programme



Stages



Participants statistics



SOURCING STRATEGY



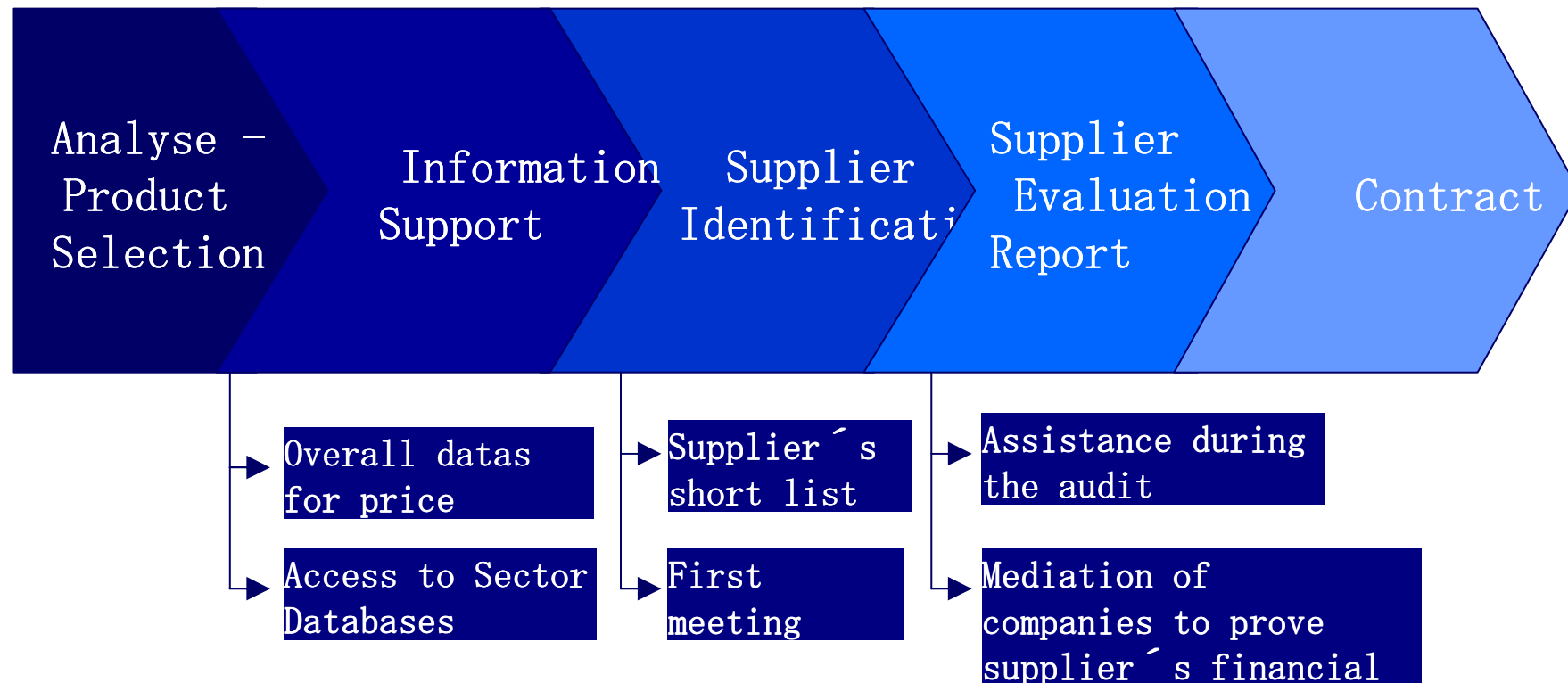
- Involvement of the Czech suppliers in the multinational supply chains
- Increase the attraction of the Czech Republic for the foreign investors
- Support the investment project mediated by CzechInvest
- Searching for attractive partners

SOURCING SERVICES



- Databases development (sector databases)
- Supplier identification
- JV partner identification
- Customized visits of suppliers
- Supplier Forum organization

ASSISTENCE DURING THE PROCESS OF SUPPLIER SELECTION



http://suppliers.czechinvest.org



Suppliers by sectors in the Czech Republic

The Supplier Sector Databases represent an efficient tool for searching and ranking suppliers in the Czech Republic. We hope that the databases will become a useful tool and we wish you every success in establishing new business relations with suppliers in the Czech Republic.



Automotive

Aerospace

Subcontracting Plastics

Subcontracting Metal

Electronics & Electrotechnics

ICT

Materials & packaging

Healthcare & Pharmacy & Bio

Engineering



SOURCING OPPORTUNITIES

Automotive Suppliers (Tier 1-3)

Database of Companies
in the Czech Republic



<http://automotive.czechinvest.org>

Automotive

Databáze obsahuje téměř 2000 prověřených proftů o českých výrobních dodavatelích z následujících sektorů: automobilového, strojírenského, elektrotechnického, elektronického, leteckého, plastikařského, chemického, ze sektoru zdravotnické techniky a ze sektoru zabývajícího se obaly.

Do databáze se registrují dodavatelé z České republiky, kteří mají zájem o trvalou spolupráci se zahraničními partnery ve výrobních kooperacích a databáze umožňuje vyhledávat tyto dodavatele dle jména, regionu, vybraného sektoru, výrobní technologie, případného zájmu o Joint-Venture i prostřednictvím fulltextu.

[soubor pdf ke stažení](#)

Log in

Submit

New registration

After entering basic data you will receive free access to all the databases.

Sign up

Sector databases



Electronics&Electrotechnics

Aerospace

Full text search

Selection criteria

Nature: All

- Design/ Development
- Production - Component
- Production - Final product

Module: All

- Access and identification systems, payment terminals
- Active components
- Automotive industry and rail vehicles
- AV technology
- Aviation and military technology
- Computers and office technology
- Electric tools
- Electronics & Electrical-engineering industry
- Embedded systems

Region: All

- Hlavní město Praha
- Jihočeský kraj
- Jihomoravský kraj
- Karlovarský kraj

Select

Search results

Companies identified: **1024**

Map view [Database view](#)

Selection criteria

Nature: All

- Design/ Development
- Production/ Assembly
- Repairs
- Testing/ Measuring

Module: All

- Aircraft air-conditioning
- Aircraft simulators
- Airframe
- Board instruments
- Cockpit
- Engine and its components
- Final assembly of an aircraft
- Fire systems, detection and extinguishing
- Fuel systems

Region: All

- Hlavní město Praha
- Jihočeský kraj
- Jihomoravský kraj
- Karlovarský kraj

Select

Search results [Map view](#) [Database view](#) [Home](#)

Companies identified: **18**

Company name	Nature	Module	www	Detail	Map view
SM s.r.o.	Production/ Assembly	Production and processing of composite materials	www.sm.cz	<input type="checkbox"/>	<input type="checkbox"/>
Aircraft Industries a.s.	Production/ Assembly	Airframe, Final assembly of an aircraft	www.let.cz	<input type="checkbox"/>	<input type="checkbox"/>
ALUCAST s.r.o.	Production/ Assembly	Engine and its components	www.alucast.cz	<input type="checkbox"/>	<input type="checkbox"/>
Aries - CZ s.r.o.	Design/ Development, Production/ Assembly, Repairs, Testing/ Measuring	Moulds/ Jigs/ Tools	www.ariescz.cz	<input type="checkbox"/>	<input type="checkbox"/>
AZ Plastik spol. s r.o.	Production/ Assembly	Cockpit	www.az-plastik.cz	<input type="checkbox"/>	<input type="checkbox"/>
Ceram Tec CZ s.r.o.	Production/ Assembly	Engine and its components	www.ceramtec.cz	<input type="checkbox"/>	<input type="checkbox"/>
Czech Precision Forge a.s.	Production/ Assembly	Engine and its components	www.cpforg.com	<input type="checkbox"/>	<input type="checkbox"/>
Česká zbrojovka a.s.	Production/ Assembly	Fuel systems, Hydraulic systems	www.czub.cz	<input type="checkbox"/>	<input type="checkbox"/>
EVEKTOR spol. s r.o.	Design/ Development, Production/ Assembly	Airframe, Final assembly of an aircraft	www.evektor.cz	<input type="checkbox"/>	<input type="checkbox"/>
Kratzer - Duben s.r.o.	Production/ Assembly		www.kratzer-duben.cz	<input type="checkbox"/>	<input type="checkbox"/>

HPQ - Plast, s.r.o.

Street, street number	Husova 52	ID	25038842
Town	Český Dub	Switchboard	+420 482428388
ZIP code	46343	Fax	+420 482428399
Region	Liberecký kraj	www	www.hpq.net
Company e-mail	hsa@hpplast.cz	Employees	80
Turnover in thous. €	4033	Year of establishment	1998
Export in %	65		
Quality Certificates	ISO 14 001 , ISO 9001 , ISO 9002		
Prevailing nature	Injection moulding		
Other areas of activity	Automotive		

Contact: Nico Loebel,

Direct line	+420482428380	Language skills	
E-mail	loebel@hpplast.cz		

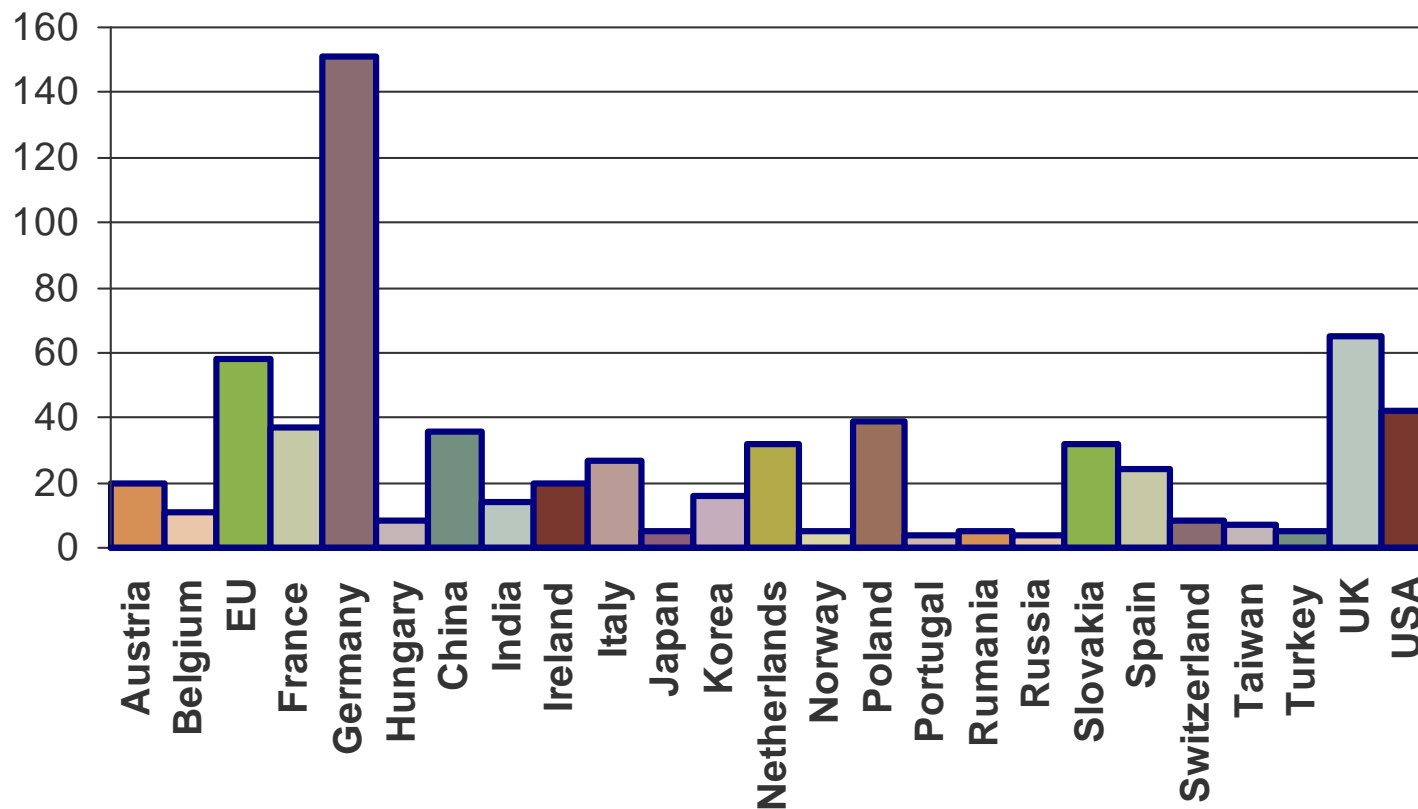
Products

Key product	Characteristics	Module	Key customers
Parts with plastic or metal frets	Injection moulding Surface preparation	Injection moulding - Metal inserts Injection moulding 51t-200t Injection moulding to 50t Surface prep. - Printing Surface prep. - Tampoprint	Samamotive, TRW Benešov, TRW Burnley, Robert Bosch
Precise injection moulding parts ABS, PA66	Injection moulding Surface preparation	Injection moulding - Metal inserts Injection moulding 51t-200t Injection moulding to 50t	Samamotive, TRW Benešov, TRW Burnley, Robert Bosch

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DATABASE VISITORS

ranked by country



Remark 1. Only visitors with 3 visits and more

Remark 2. Czech republic is not recorded (350 visitors)

Information range



Identification, Contact

- **Adress**
- **Identification number**
- **General contact**
- **Contact person**

Certificates, References

- **Quality certificates**
- **Main customers**

Economic information

- **Turnover**

Products, Technology, Machinery

Case study



Wendell – Electronic Manufacturing Service company established in 2002

Full service offer (design, assembling, testing, purchasing, logistics, aftermarket services)

Participant of the 3rd round of SLP in 2005 (customer satisfaction, HR services, manufacturing quality, strategy)

We have concluded a new 3-year period contract with CELCO in total volume 90 mil. CZK. Additionally 20 new jobs will be created.

Pavel Švec jr. Sales & Marketing Manager

Case study



Dioss traditional Czech producer with a wide portfolio of activities (engineering, tool-shop, electronics, etc.).

Casio finished batteries production with Dioss in 2006 (simple assembly).

Due to cooperation with Casio Dioss halls were adapted for electronics production. (EDS, attractive layout).

CELCO - Panasonic Tier 1 Supplier has bought Dioss shares in order to satisfy Panasonic increased demand for PCB's.

Total Investment 233 mil. CZK, 300 jobs

Case study



Factory for TV Sets
Key Global Player



Company for PCB Assembly
Czech&Foreign joint venture



Supplier of Printed Circuit Boards
Czech ownership

WENDELL

Celco & Dioss

Panasonic

**Thank you
for your attention.
www.czechinvest.org**



CzechInvest, the Investment and Business Development Agency, is an agency of the Ministry of Industry and Trade of the Czech Republic